

Item No.: 4A-Supp
Date of Meeting: September 4, 2018



**THE NORTHWEST
SEAPORT ALLIANCE**
Gateway to Solutions

NWSA federal lobbying services PSA- execute option

Presenter: Sean Eagan
Title: Government Affairs Director

Action Requested

Request authorization for the Chief Executive Officer to execute the two-year option contained in personal services agreement number 070409 with Signal Group Consulting, LLC for federal lobbying services.



Background

- August 29, 2016 Request for proposals issued
- January 3, 2017 Managing Member approve of personal services agreement 070409



Background

accomplishments to date

- completion of a Chief's Report by the U.S. Army Corps of Engineers for the Seattle Harbor Deepening Project;
- inclusion of the Tacoma Harbor Deepening Project feasibility study in the U.S. Army Corps of Engineers' work plan;
- deployment of additional CBP officers to the Area Port of Seattle, which includes NWSA's Seattle and Tacoma facilities;
- repeated appropriations by Congress for the WRDA Section 2106 program, including full funding for the program in the House and Senate FY 2019 Energy and Water appropriations bills; and
- agreement on comprehensive Harbor Maintenance Tax (HMT) reform legislative language by U.S. ports within the American Association of Port Authorities (AAPA).



Financial Implications

- Source of Funds
 - The NWSA 2018 operating budget allocates \$180,000 for this project.
 - Funding is contained in the Government Affairs Department budget under the Outside Services account.
- Financial Impact

Item	Budget Estimate	Expenditure to Date	Anticipated Future Expenditures
State lobbying services	\$720,000	\$360,000	\$360,000
Total	\$720,000	\$360,000	\$360,000



Alternatives Considered and Their Implications

- **No Action Alternative:** Allow contract to lapse
- **Alternative #2:** Allow contract to lapse and rebid the contract.
- **Recommended Alternative:** Execute option.



Action Requested

Request authorization for the Chief Executive Officer to execute the two-year option contained in personal services agreement number 070409 with Signal Group Consulting, LLC, for federal lobbying services.